



**For more technical information,  
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**Faculty of Law and Management  
&  
Centre for Professional  
Development and  
Lifelong Learning**

In collaboration with

**UNCTAD Virtual Institute**

& in partnership with

**World Bank, African Development  
Bank and International Trade Centre**

are organising a

**Workshop on**

**Policies and Instruments for  
Successful Exports**



# Policies and Instruments for Successful Exports

## Background

The global financial crisis has caused slowdown in almost all countries of the world, but the depth and breadth the slowdown differs to a large extent among countries, depending on the extent to which the banking sector is involved in sub-prime lending, contagion effects in the financial sector, and degree of openness of the economy. The most hit variable for developing countries is the value of exports. It is in this context that the University of Mauritius (UoM) in collaboration with UNCTAD Virtual Institute and in partnership with World Bank, African Development Bank and International Trade Centre, is organising a workshop on policies and instruments for successful exports. The objective of the workshop is to build capacity to better understand the nature of international trade and all the instruments, including policies related to trade.

## Learning Outcomes

- To understand the current multilateral and regional trade negotiation and possible opportunities.
- To figure out measures that facilitate trade and transport to International Markets.
- To introduce user-friendly tools to conduct analysis of potential export markets.
- To inform business on new developments in trade financing.

## Target Audience

Trade analysts, university lecturers, members of Chambers of Commerce, researchers and Masters level students from Mauritius and from English-speaking African countries.

## Resource Persons

Resource Persons include experts from the UoM, UNCTAD, Ministry of Foreign Affairs, Regional Integration and International Trade, World Bank (WBI), African Development Bank (AfDB) and International Trade Centre (ITC).

**Venue: Lecture Theatre 2 (LT 2) & Room G1 (New Academic Complex) University of Mauritius**

Programme

DAY 1: TUESDAY 21 APRIL 2009	
0800 – 0830 (LT2)	Registration
0830 – 0930 (LT2)	Trade Flows: The World and Regional Perspective. <i>Resource Person: R Yatawara – WBI (Video Conference)</i>
0930 - 0940	Opening Speech – Prof I Fagoonee, Vice-Chancellor, University of Mauritius
0940 – 1040	Identifying Interests, Priorities and Alternatives to Agreement (EPAs). <i>Resource Person: S Boodhoo (Mins of Foreign Affairs)</i>
1040 – 1110	Tea Break
1110 – 1210 (G1)	Institutional Framework for Successful Export: State Business Relations – the Case for Mauritius. <i>Resource Persons: S Rojid, B Seetannah and S Ramessur (UoM/ UTM)</i>
1210 – 1310	Lunch Break
1310 – 1440 (G1)	The Doha Round – Complexities Position of Different Countries <i>Resource Person: N Lebale (UNCTAD)</i>
1440 – 1610 (G1)	International Trade Law: Dispute Settlement Mechanism <i>Resource Person: D Fokkan (UoM)</i>
1610 – 1640	Tea Break
1640 – 1740 (G1)	Unified Africa – SADC & COMESA Custom Unions – Implications for Mauritius. <i>Resource Person: A Bhuglah (Mins of Foreign Affairs)</i>
DAY 2: WEDNESDAY 22 APRIL 2009	
0800 – 0900 (G1)	Declining Freight Rates – Opportunities and Challenges - Globalisation of Port Logistics <i>Resource Person: V Valentine (UNCTAD)</i>
0900 – 1000 (G1)	Trade Finance <i>Resource Person: K Tonia (AfDB)</i>
1000 – 1030	Tea Break
1030 – 1200 (LT2)	Trade Tools for Market Analysis <i>Resource Person: M Camacho (ITC) (Video Conference)</i>
1200 - 1300	Lunch Break
1300 – 1430 (LT2)	IP Trade Growth Protection Vs Innovation. <i>Resource Person: K Adachi (UNCTAD) (Video Conference)</i>
1430 – 1600 (LT2)	Trade Facilitation <i>Resource Person: J Hoffman (UNCTAD) (Video Conference)</i>
1600 – 1630 (LT2)	- Closing speech – Prof I Fagoonee, Vice Chancellor, University of Mauritius Address by: - Honourable D Gokhool, Minister of Industry Science & Research - Honourable Dr A Boolell, Minister of Foreign Affairs, Regional Integration and International Trade
1630 – 1730	Cocktail

# Registration Form

## Policies and Instruments for Successful Exports

**Fees Per Participant: Rs 8, 000**

Name of Participant: \_\_\_\_\_

Organisation: \_\_\_\_\_

Position: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Veg:  Non-veg:

Cash/Cheque enclosed (Rs8,000 per participant).

**(N.B: Payment to be effected by cash or bank office cheque, to be drawn to the order of The University of Mauritius).**

Application forms duly filled in, together with participation fee, should be sent to the following address:

**Ms Kaajal Jogarah  
Centre for Professional Development  
and Lifelong Learning  
University of Mauritius**

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**Closing Date: 17 April 2009**