



R-MAD LTD is hiring a SALES ADMIN!

Established in 2004, R-MAD is a customer experience company that combines one of the world's most advanced CX software platforms such as Genesys CX Platform with our world-class CX expertise. We help with the use of technology, research, and service components to identify important business issues and trends earlier, respond faster, and ultimately turn every customer experience into a clear competitive advantage. Our company works closely for customers such as renowned banks, telecommunications, and utility companies in Mauritius and overseas.

Situated at 13, Darmarajoo Ramasawmy Street, Port Louis Mauritius.

Duties are as follows:

Identify prospect potential clients through various channels, including cold calling, email outreach, and networking.

- Conduct product demonstrations and presentations to showcase the features and benefits of our software and apps.
- Prepare and negotiate sales proposals, contracts, and pricing agreements to close deals.
- Provide ongoing account management and customer support to ensure client satisfaction and maximize upselling and cross-selling opportunities.
- Stay up to date with industry trends, competitive landscape, and product knowledge to effectively position our software solutions in the market.

We are currently looking for degree holders in Business, Marketing, or a related field.

Duration: Permanent

Experience: None

Remuneration: Any Other

Working Days/ Time: From Monday to Friday – 09:00 – 05:00

Send your CV/ Motivation Letter on: yuvna@r-mad.com

By: 15 July 2023

Learn more on their company: www.r-mad.com

UILO Team-MB
May 2023